



REGIONAL TRANSPORTATION COMMISSION

Metropolitan Planning • Public Transportation & Operations • Engineering & Construction

Metropolitan Planning Organization of Washoe County, Nevada

MEETING DATE: May 21, 2021

AGENDA ITEM 4.18

From: Angela Reich, Director of Administrative Services

RECOMMENDED ACTION

Award a contract to Allied Universal Security Services for provision of armed and unarmed security services, after hours patrol and alarm response in an amount not-to-exceed \$5,092,678 for a three-year contract with two one-year options for renewal.

BACKGROUND AND DISCUSSION

The current security services contract expires June 30, 2021. The RTC issued a Request for Proposals (RFP) for armed and unarmed security services, after hour’s patrol and alarm response on February 16, 2021. An RTC review committee evaluated five proposals. The RTC evaluated responses and made its determination as to which proposal offered best value, based on the following criteria and in accordance with designated percentage weight indicated in the following chart:

	Criteria	Points
1.	Work Plan: Project Approach and Implementation Methodology	35
2.	Capacity and Availability – Level of Commitment of Project Manager and Supervisor	15
3.	Identification of Anticipated Issues, Problems and/or Challenges and Proposed Solutions.	15
4.	Qualifications and Experience of the Project Team; Past Performance and Work Products	15
5.	Cost	20

Companies submitting competitive bid proposals included Allied Universal, American Guard Services, Marksman, PalAmerican, and Securitas. The review and evaluation of the proposals resulted in the following:

- Allied Universal proposal score 448.60 points (of 500 maximum);
- American Guard Services proposal score 401.80 points;
- Marksman Security Corporation proposal score 366.20 points;
- PalAmerican proposal score 365.80 points;
- Securitas proposal score 343.60 points.

Following the competitive bid process, the RTC recommends award of contract for security services to Allied Universal. Their proposal includes the provision of requested services for three years with two optional one-year extensions. Proposed contract dates are July 1, 2021, to June 30, 2024, with selected options potentially extending the contract until June 30, 2026. Allied Universal submitted costs for three years with two one-year options as follows:

Year 1	Year 2	Year 3	3 Year Total	Option 1	Option 2
\$1,189,906	\$1,241,921	\$1,299,071	\$3,730,898	\$1,389,593	\$1,407,461

FISCAL IMPACT

Funding for a potential security services contract has been included in the FY 2022 budget.

PREVIOUS BOARD ACTION

February 16, 2021 Approved issuance of security services RFP.

ATTACHMENT(S)

- A. Security Services – Draft Contract